

## CALL FOR PAPERS

### *Journal of Business Research* Special Issue: “Family Firm Heterogeneity”

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*Journal of Business Research* (JBR) is seeking manuscripts for an upcoming special issue on family firm heterogeneity in collaboration with the 2016 Family Enterprise Research Conference (FERC). This special issue is a follow-up to the 2007 JBR special issue on family influences on firms where the objective was to focus on comparisons among various types of family firms (see Chrisman, Sharma, & Taggar, 2007) given that much research up to that time primarily focused on family and nonfamily firm comparisons (Chrisman, Chua, & Sharma, 2005). Since the 2007 issue, notable insights about family firms have emerged that highlight new challenges.

Although family firms differ in noticeable ways from nonfamily firms, recent studies suggest that the variance in behaviors among family firms might be even greater than the variance in behaviors between family firms and nonfamily firms (Chrisman & Patel, 2012). One potential reason for this variation is the greater pursuit of noneconomic goals to create or preserve socioemotional wealth, which is itself highly diverse (Berrone, Cruz, & Gomez-Mejia, 2012). Nevertheless, differences in systems of governance (Carney, 2005)—as well as critical resources (Habbershon & Williams, 1999) such as financial, human, psychological, and particularly, social capital (Pearson, Carr, & Shaw, 2008)—are likely suspects in the determination of family firm heterogeneity. Indeed, Chrisman, Sharma, Steier, and Chua (2013) suggest goals, governance, and resources may parsimoniously capture the key factors that distinguish family firms from nonfamily firms and differentiate family firms from one another.

Overlaid upon the distinctive attributes and behaviors inherent in family firms are variations caused by geographic, cultural, and religious influences (e.g., Kim & Gao, 2013). In addition, the variations potentially become even greater when one considers that we are only beginning to come to grips with the influence of family heterogeneity on the plethora of relevant individual, family, and firm outcomes, such as self-fulfillment, family harmony, commitment, return on investment, market value, growth, social responsiveness, and the accumulation of socioemotional wealth (Berrone et al., 2012; Chrisman et al., 2005; McGuire, Dow, & Ibrahim, 2012; Pearson, Bergiel, & Barnett, 2014; Sharma & Irving, 2005).

A special issue of family firm heterogeneity studies promises to make a substantial contribution to knowledge about family businesses. Given that nearly 10 years have

passed since the previous special issue on family firms, and due to notable advances in family business research, the objective of this issue is to publish theoretical and empirical work that highlights such progress and furthers understanding of family firm heterogeneity. A non-exhaustive list of possible interdisciplinary topic areas includes:

- How does the heterogeneity of family ownership configurations and/or management teams in the family firm affect family and firm-related behaviors and outcomes?
- How do variations in the composition of boards of directors or in noneconomic and economic goals affect family and firm-related behaviors and outcomes?
- How do variations in formal (monitoring, incentive compensation) and informal (altruism, ostracism) governance mechanisms in the family firm affect family and firm-related behaviors and outcomes?
- How do variations in human, financial, social, and psychological capital affect family and firm-related behaviors and outcomes?
- What are the common and uncommon configurations of functional (e.g., marketing, accounting, finance, etc.), business, and corporate strategies used in the family firm, how are these influenced by variations in goals, governance, and resources, and how do they affect family and firm-related behaviors and outcomes?
- Do differences in environments (industry, national, legal, economic, technological) affect family and firm-related behaviors and outcomes?
- What are the most prevalent configurations of business families, how do they differ from configurations of family businesses, how do they evolve, and how do they affect family and firm-related behaviors and outcomes?

Submission guidelines: All submissions are subject to the standard double-blind review process. Manuscripts must be original, unpublished works not concurrently under review for publication at another outlet and are expected to follow the standard formatting guidelines for JBR. (Guidelines may be found at <http://www.elsevier.com/journals/journal-of-business-research/0148-2963/guide-for-authors>.) Submissions should be sent electronically in Microsoft Word format (not as a PDF) directly to Josh Daspit ([josh.daspit@msstate.edu](mailto:josh.daspit@msstate.edu)) and copied to the other guest editors. Do not submit a paper at the JBR paper submission website. Address questions regarding the special issue to any of the guest editors.

Collaboration with 2016 FERC: Full-length manuscripts submitted to FERC by January 31, 2016, adhering to the submission guidelines of the conference and selected by the FERC competitive papers committee to be of sufficient quality for consideration, will be invited to join the review process for the special issue. Several editors of this issue will be available at the conference to provide feedback to interested authors. Please note that acceptance at FERC does not guarantee acceptance for the special issue, and submission to, or attendance at FERC, is not required for manuscript submission to this special issue. FERC 2016 website: <http://www.fdc.org.br/ferc>.

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